

# 12'TH LEADERS IN ENGINEERING SEMINAR

## THE PETROLEUM INSTITUTE, ABU DHABI

# Dave Cote

Chairman & CEO, Honeywell

# Honeywell



**Monday 7 May 2007, 11:35 - 12:30 PM**

Main Lecture Hall (room 100), Zarkuh Building  
The Petroleum Institute

## “Game-changing” Technologies that Solve Customer Needs and Drive Growth at Honeywell

Honeywell Chairman and CEO, Dave Cote will address:

- **The important role technology and technical employees play in Honeywell’s growth, performance, and customer satisfaction.**
  - ❖ *Honeywell’s advanced levels of engineering develop “game-changing” technologies for customers that address some of the world’s most critical needs such as safety, security, infrastructure, and energy efficiency.*
  - ❖ *Honeywell continuously invests in technical talent and rewards for performance, ensuring that the company remains at the forefront of technological innovation.*
  - ❖ *Differentiated technologies provide customers with an advantage over their competitors and drive growth at Honeywell.*
- **How shared processes drive results and a unified focus on the customer.**
  - ❖ *The Honeywell Operating System accelerates improvements in manufacturing operations to produce exceptional performance in safety, quality, delivery, cost and inventory.*
  - ❖ *Velocity Product Development will reduce new product introduction cycle times by 50% within five years, freeing engineering talent and research and development resources to tackle the next challenges our customers have for us.*
  - ❖ *The integration of Sales and Marketing functions with Engineering and Manufacturing creates stronger connections between customers and technologies.*

Dave Cote is chairman and CEO of Honeywell, a diversified technology and manufacturing leader, serving customers worldwide with aerospace products and services; control technologies for buildings, homes and industry; turbochargers; and specialty materials. He was first elected president, CEO, and a member of the Board of Honeywell in February 2002. He was named chairman of the Board of Directors on July 1, 2002.

Cote came to Honeywell from TRW, a \$16 billion products and services provider for the automotive, aerospace, and information technology markets, where he joined as president in 1999. He was subsequently named CEO in 2001 and chairman in 2002. Cote joined TRW from General Electric, where he served 25 years, progressing through a series of positions in manufacturing, finance, marketing, strategic planning, and general management. He was appointed to his last position at GE – corporate senior vice president and president and CEO of GE Appliances – in 1996.

Cote is a 1976 graduate of the University of New Hampshire, where he earned a bachelor's degree in business administration. He is one of 10 U.S. CEOs invited to serve on the U.S.-India CEO Forum established by President George W. Bush and Indian Prime Minister Manmohan Singh in July 2005.

**For additional information on this seminar you may contact the CAO Office (x5713)**